

# Growth spurt for Endress+Hauser

## Group increases sales, earnings and employment in 2018

**Endress+Hauser's business developed very positively across all regions and industries in 2018. The Group, one of the world's leading providers of process and laboratory instrumentation, automation solutions and services, reports new highs in net sales, income and employment.**

According to preliminary figures, Endress+Hauser increased net sales by more than 9 percent to over 2.4 billion euros in 2018. Exchange rate effects prevented even better results. "In local currencies, we grew nearly 13 percent," said Chief Financial Officer Dr Luc Schultheiss. The family-owned company created new jobs primarily in production, research and development and services. At the end of 2018, Endress+Hauser had 13,928 employees worldwide, 629 more than the year before.

"The solid development in sales shows that we have held our ground well in the market," explained CEO Matthias Altendorf. The growth was spurred by innovations from across all fields of activity. "We supported our customers with more than 50 new products, solutions and services. We were able to break new ground through our digitalization strategy, as well as in the measurement and analysis of quality-relevant parameters," said the Group's CEO.

### **Good start to the new year**

Endress+Hauser is expecting a somewhat weaker market dynamic for the current year. The Group is anticipating growth in the mid single-digit range, with earnings remaining at a healthy level. "The year has gotten off to a good start so far," reported Luc Schultheiss. Assuming the business remains well on track, the Group expects to create several hundred new jobs around the world.

Endress+Hauser will present its 2018 audited financial figures on 14 May 2019 in Basel, Switzerland.



**EH\_Matthias\_Altendorf.jpg**  
Matthias Altendorf, CEO of the Endress+Hauser Group.



**EH\_Dr\_Luc\_Schultheiss.jpg**  
Dr Luc Schultheiss, Chief Financial Officer of the Endress+Hauser Group.



**EH\_Reinach.jpg**  
Headquarters of the Endress+Hauser Group in Reinach, Switzerland.

## The Endress+Hauser Group

Endress+Hauser is a global leader in measurement instrumentation, services and solutions for industrial process engineering. The Group employs approximately 14,000 personnel across the globe, generating net sales of over 2.4 billion euros in 2018.

### Structure

With dedicated sales centers and a strong network of partners, Endress+Hauser guarantees competent worldwide support. Our production centers in 12 countries meet customers' needs and requirements quickly and effectively. The Group is managed and coordinated by a holding company in Reinach, Switzerland. As a successful family-owned business, Endress+Hauser is set for continued independence and self-reliance.

### Products

Endress+Hauser provides sensors, instruments, systems and services for level, flow, pressure and temperature measurement as well as analytics and data acquisition. The company supports customers with automation engineering, logistics and IT services and solutions. Our products set standards in quality and technology.

### Industries

We work closely with the chemical, petrochemical, food & beverage, oil & gas, water & wastewater, power & energy, life science, primaries & metal, renewable energies, pulp & paper and shipbuilding industries. Endress+Hauser supports its customers in optimizing their processes in terms of reliability, safety, economic efficiency and environmental impact.

### History

Founded in 1953 by Georg H Endress and Ludwig Hauser, Endress+Hauser has been solely owned by the Endress family since 1975. The Group has developed from a specialist in level measurement to a provider of complete solutions for industrial measuring technology and automation, with constant expansion into new territories and markets.

For further information, please visit [www.endress.com/media-center](http://www.endress.com/media-center) or [www.endress.com](http://www.endress.com)

### Contact

Martin Raab  
Group Media Spokesperson  
Endress+Hauser AG  
Kägenstrasse 2  
4153 Reinach BL 1  
Switzerland

Email [martin.raab@endress.com](mailto:martin.raab@endress.com)  
Phone +41 61 715 7722  
Fax +41 61 715 2888